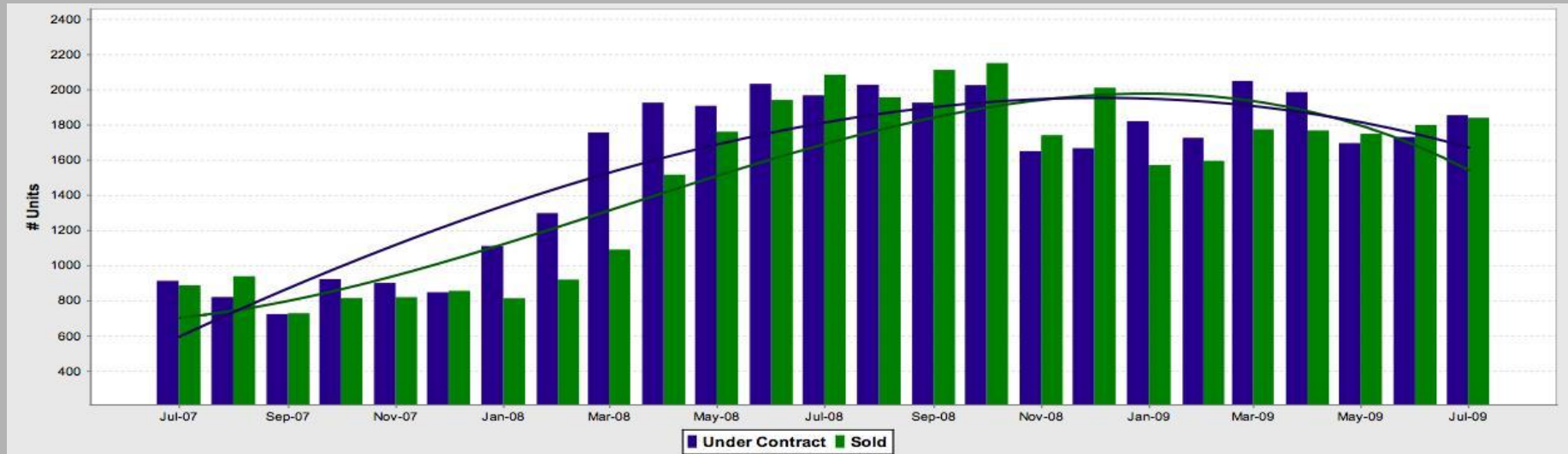


# Market Dynamics

## Supply & Demand - # Units (UC, Sold)

### 2 Years (Monthly) 07/01/07 - 07/31/09



#### KEY INFORMATION

	Jul-07	Jul-09	# Units Change	Percent Change
Under Contract	911	1,853	942	103.4
Sold	885	1,838	953	107.7
Sold/UC %	97.15	99.19	2.04	2.1



MLS: METROLIST	Period: 2 Years (Monthly)	Price: All	Construction Type: All	Bedrooms: All	Bathrooms: All	Lot Size: All
Property Types: Sac County 1	Residential: (1 House on Lot) Sacramento					Sq Ft: All

**Market Dynamics**  
**Supply & Demand - # Units (UC, Sold)**  
**2 Years (Monthly) 07/01/07 - 07/31/09**

**Keller Williams Realty**

Time Period	FOR SALE		UNDER CONTRACT		SOLD		EXPIRED		NEW LISTINGS
	# Properties	Average DOM	# Properties	Average DOM	# Properties	Average DOM	# Properties	Average DOM	# Properties
Jul-09	8,554	94	1,853	45	1,838	52	864	154	2,539
Jun-09	8,499	96	1,729	49	1,797	52	755	144	2,460
May-09	8,534	99	1,694	54	1,747	60	801	152	2,235
Apr-09	9,110	98	1,984	59	1,766	62	827	150	2,275
Mar-09	9,846	99	2,047	63	1,772	63	964	150	2,749
Feb-09	9,626	102	1,724	61	1,593	57	805	140	2,301
Jan-09	10,317	104	1,818	61	1,569	60	1,174	159	2,558
Dec-08	10,645	106	1,665	60	2,009	51	1,221	151	2,321
Nov-08	11,012	102	1,648	53	1,739	52	1,040	154	2,174
Oct-08	12,169	95	2,024	51	2,149	53	1,307	146	3,186
Sep-08	12,168	96	1,924	53	2,110	51	1,261	142	3,014
Aug-08	12,556	95	2,026	51	1,954	55	1,376	138	3,048
Jul-08	12,851	94	1,966	55	2,083	54	1,377	142	3,221
Jun-08	12,917	92	2,031	55	1,939	53	1,256	139	3,270
May-08	12,936	92	1,906	54	1,759	57	1,383	132	3,121
Apr-08	13,124	90	1,924	56	1,514	61	1,385	134	3,215
Mar-08	13,266	91	1,754	59	1,089	63	1,603	134	3,295
Feb-08	12,850	93	1,296	61	918	71	1,583	136	2,890
Jan-08	13,347	97	1,109	71	812	79	2,278	134	3,108
Dec-07	12,914	100	846	74	854	73	1,829	130	2,124
Nov-07	13,671	93	899	72	818	67	1,982	121	2,501
Oct-07	14,410	88	921	64	813	71	2,319	119	3,189
Sep-07	14,103	87	722	71	727	63	2,160	115	2,683
Aug-07	14,554	83	819	65	937	66	2,315	113	3,415
Jul-07	14,154	81	911	66	885	62	2,104	110	3,354